



# COMMUNITY FOUNDATION of Southeastern Massachusetts

## CREATING AN AGENCY ENDOWMENT FUND

Agency Endowment Funds provide nonprofit organizations with a predictable annual revenue source to be used or re-invested at the organization's discretion. By entrusting its Agency Endowment Fund to the Community Foundation an organization benefits from economies of scale, which allow for lower trading costs per dollar of investment, diversification and professional money management. In our "Bank for Good", we pool this nonprofit nest egg for investment purposes with nearly 200 funds totaling \$30 million under Community Foundation management.

### Agency Endowment Fund Spotlight: The Loft School Fund



The Loft School of Marion, Inc. was founded when a small group of parents recognized the need for a cooperative preschool in Marion. With one teacher and a handful of children, Loft began operations in the loft of an old barn on North Front Street in the fall of 1964. Within a couple of years, increasing class size demanded a more established location, and the program eventually moved to our present home at St. Gabriel's Church. Times have changed over the years, but the foundation of Loft remains the same. Dedicated professionals and parents working and playing together with wonderful children in a safe and nurturing environment. The cooperative aspect of the program is still a popular and important introduction to the school experience. In 2017, the Loft School was the beneficiary of a property sale, and its Board of Directors voted to use the proceeds to establish The Loft School Fund at the Community Foundation where their endowed asset can grow in perpetuity while providing annual income to meet the needs of the school.

## Community Foundation: Five-Year Return on Investment

	2013	2014	2015	2016	2017	5-year results
Beginning Balance	22,751,859.03	27,326,854.46	27,192,123.80	26,686,172.30	27,449,615.41	22,751,859.03
Dividends	835,083.82	1,096,892.59	925,916.25	648,598.78	817,522.54	4,324,013.98
Change in Value	4,289,526.47	(429,040.72)	(1,614,295.59)	1,615,413.40	3,310,330.64	7,171,934.20
Ending Value	27,326,854.46	27,192,123.80	26,686,172.30	27,437,116.87	30,371,192.98	30,358,694.44
Change in Value	4,574,995.43	(134,730.66)	(505,951.50)	750,944.57	2,921,577.57	7,606,835.41
ROI Net of Fees	5,015,795.00	560,681.34	(810,029.54)	2,163,445.72	4,041,255.51	10,971,148.03
Annual ROR	22.0%	2.1%	-3.0%	8.1%	15.3%	8.8%

*Our mission: To mobilize philanthropy by matching donors and resources with community needs for the benefit of our region.*

The Community Foundation of Southeastern Massachusetts was launched in 1995 by a group of dedicated volunteers who wanted to create a new avenue for encouraging philanthropy in Southeastern Massachusetts.

Incorporated in 1995 as a 501(C)3 non-profit institution, the Foundation's first \$100,000 gift was received that year, and in 1997 the Community Foundation received a gift of one million dollars to establish the drug abuse prevention and education effort known as Youth Entitled to Success.

Today, under the guidance of the Board of Directors and President John Vasconcellos, the Community Foundation has grown to include more than 200 funds and more than \$35 million in assets, serving 41 cities and towns in Southeastern Massachusetts. The Foundation invests and administers these funds, with assets pooled for investment purposes, under the guidance of our Investment Advisor, Prime, Buchholz & Associates based in Portsmouth, NH.

**For more information about Agency Endowment Funds at the Community Foundation, contact Ethan Kehoe, Director of Development, at 508-996-8253 ext. 216 and [ekehoe@cfsema.org](mailto:ekehoe@cfsema.org).**

**Our Community.  
Your Foundation.**